

Specialized Rail Review

January 2009

An SRT Quarterly Publication

Specialized Rail Review - January 2009

Welcome to the January 2009 Edition of Specialized Rail Transport's Newsletter - Specialized Rail Review. We hope you enjoy our new format. If you have difficulty viewing this email, please check out our website at www.srt.cc. If you have any questions about anything you see in here, or if there is any way that we may be able to assist you, please feel free to contact us. We look forward to hearing from you!

Please take a few minutes to enjoy our January 2009 Edition of the Specialized Rail Review. Happy New Year!

International Service



SRT recently handled the movement of five vessels from the Port of Houston to Edmonton, Alberta, Canada. Four of these loads were originally planned to be transported on truck, but the client was interested in

using rail to reduce costs. Due to the orientation of the vessels, SRT had to set up and coordinate the rotation of most of the vessels to their best orientation for rail transport. The heaviest vessel weighed over 230 tons and was almost 100-feet long. SRT arranged for Special Train service along a circuitous route, which had the loads delivered on-time, even after passing through some treacherous winter weather. From the ship's arrival in Houston to the time they were delivered in Canada was just over three weeks. In addition, the client saved over \$4 million by utilizing rail instead of truck.

Oversized and Urgent

A valued SRT client came to us with an emergency oversized shipment from Minnesota to South Texas. SRT jumped into action once again, negotiating with the railroads to determine how to transport pieces measuring over 13'4" in a 12'9" window. SRT quickly provided a solution and transported the pieces in Special Train



service down to Texas. Upon arrival in South Texas, the client needed to make a change of destination, and we provided the most cost-effective solution to reroute the cargo. Everything arrived at the final destination safely and timely.

President's Corner



It is hard to believe that another year has passed, and 2009 is already here! I know that 2009 holds great potential and excitement with many changes, new prospects, and challenges. As I review 2008, I think of many events that affected SRT, our industry, and our nation...

* SRT has grown to 14 people and 4 locations! We have really built a strong team, and I am proud to lead us.

* 40th Anniversary of RICA in San Francisco - What an awesome conference and anniversary celebration!

* Cross-Country - Canada to California - 14' wide all the way!

* Y-IKES! We got hit with massive Hurricane IKE! Our area continues to recover, and while we are thankful that our group was affected minimally, we are surrounded by many others that will be recovering for a very long time. SRT was prepared for the storm, and our operations continued regardless of the hurricane.

While there is concern about the economy and what changes will take place in the near future, SRT would like to assure our clients, partners, and vendors that our future is stable. As a wholly-owned subsidiary of Cooper/T. Smith, a privately held company, we receive full support and maintain financial stability. SRT will continue to adapt to the economic environment and work to emerge with new ideas.

I am now Chairman of RICA. As past President, I want to thank Harry Ketterman, Julie Holman, Mike Scott, Board of Directors and Chairpersons for the great RICA Team effort in 2006-2008. It was great to have worked with all of you. The years were tough and because everyone worked together, RICA is a stronger organization. If you are a member, thank you. If you are not a member, please join us at www.rica.org.

Keep an eye out for a very exciting 2009 in store for SRT!

Best Wishes in 2009!
Bob Felix
President

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Christmas Party and Awards



SRT celebrated Christmas together. Kelli Collins put together a wonderful event for the SRT family to spend together and connect outside of our hectic daily schedules. This year, Bob Felix presented Awards of Excellence to Darrell Webb (not pictured), Chris Johnson, Eve Santos, Valerie Fuentes, and Mark Davenport (pictured left to right). These awards are given to individuals to recognize outstanding efforts both internally for SRT, as well as outstanding efforts for our clients. SRT would like to thank each recipient for going above and beyond their call of duty to demonstrate the Excellence that everyone has come to expect from SRT.

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Specialized Rail Transport is a full-service rail transportation logistics firm, specializing in over-dimensional cargo. We also coordinate general and non-dimensional cargo. Give us a call to see how we can tailor our services to your project!

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SRT Team:

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Bob Staples, Operations Manager / Jason Felix, Manager, Sales & Marketing
Mark Davenport, Special Projects / Jim Brunnworth, Sales / Chris Johnson, Project Manager
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